The College Placement Council
62 Highland Avenue / Bethlehem, PA 18017

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CPC Salary Survey

REGIONAL Interim Report No. 5, July 1983

MIDDLE ATLANTIC REGION (MAPA)

Bucknell University
Carnegie-Mellon University
Cedar Crest College
Delaware State College
University of Delaware
Fairleigh Dickinson University - Teaneck
George Washington University
Grove City College
Lafayette College
Lehigh University
Lincoln University (PA)
Morgan State University
New Jersey Institute of Technology
Pennsylvania State University
Pennsylvania State University - Capitol Campus
University of Pennsylvania
University of Pennsylvania - Wharton Graduate School
University of Pittsburgh
Princeton University
Rutgers University - Camden College of Arts and Sciences
Rutgers University - New Brunswick
Temple University
Villanova University
Virginia State University
West Virginia University

The 185 placement offices at the 160 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Middle Atlantic region.

The data are based on salary offers made to students graduating between September 1, 1982 and August 31, 1983. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 7 through June 10) and cumulatively (September 1 through June 10). The block tables contain data for both the interim and cumulative periods.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Curriculum For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	73	1184	$1517	$1566	$1750	$1475	$1250	455	5618	$1533	$1565	$1675	$1508	$1416
Business—General (incl. Mgmt.)	137	1356	1492	1486	2000	1417	1083	276	3272	1510	1486	1950	1500	1125
Marketing & Distribution	41	610	1401	1399	1625	1333	1170	81	1457	1459	1411	1750	1486	1170
HUMANITIES & SOCIAL SCIENCES														
Humanities	79	401	1501	1445	2150	1500	888	94	715	1486	1380	2083	1400	888
Economics[2]	92	355	1721	1645	2165	1725	1250	128	577	1631	1590	2083	1584	1200
Other Social Sciences	89	352	1467	1400	2000	1400	1042	104	810	1444	1320	2000	1350	1042
ENGINEERING														
Aeronautical	5	114	2232	2054	*	*	*	16	439	2160	2004	*	*	*
Chemical	64	270	2126	2155	2300	2167	1900	194	1156	2200	2228	2390	2250	1970
Civil (incl. Construction, Sanitary & Transportation Engrg.)	80	377	1989	1865	2231	2000	1700	125	892	1952	1869	2200	2000	1633
Electrical (incl. Computer Engrg.)	277	2567	2139	2136	2300	2160	1975	891	8285	2118	2128	2290	2150	1920
Geological	*	9	*	1922				*	35	*	2089			
Industrial	8	220	2135	2058	*	*	*	130	841	2060	2048	2250	2095	1850
Mechanical	145	1110	2059	2095	2253	2100	1794	457	3883	2066	2096	2280	2100	1793
Metallurgical (incl. Metallurgy & Ceramic Engrg.)	21	81	2183	2132	2275	2175	2140	80	277	2191	2146	2300	2185	2083
Mining	2	4	1875	2033	*	*	*	6	30	2054	2041	*	*	*
Nuclear (incl. Engrg. Physics)	*	32	*	2063				7	114	2072	2078	*	*	*
Petroleum	*	92	*	2527				10	307	2537	2568	*	*	*
Engineering Technology	20	174	1990	1978	2167	2041	1750	53	624	2007	2006	2217	2045	1625
SCIENCES														
Agricultural Sciences	3	146	1500	1387	*	*	*	5	297	1469	1375	*	*	*
Biological Sciences	11	58	1510	1383	*	*	*	12	149	1467	1419	*	*	*
Chemistry	10	44	1790	1704	*	*	*	19	147	1777	1712	*	*	*
Computer Science	72	909	1934	1954	2125	2000	1460	204	2372	1892	1941	2167	2000	1380
Health (Medical) Professions	110	194	1579	1586	1760	1546	1383	114	423	1574	1584	1760	1542	1383
Mathematics	54	256	1966	1819	2291	2058	1600	103	517	1972	1799	2233	2065	1900
Other Physical & Earth Sciences	16	64	1635	1692	*	*	*	23	167	1528	1746	2000	1577	1100
Totals	1409	10979						3587	33604					

[1] Percentiles are computed on regional data.
[2] Includes economics programs with both business and social science orientation.
* Not computed for fewer than 20 offers.
† No offers reported.

MAPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Bachelor's Degree Candidates

By Functional Area For All Types of Employers	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[1]			Number of Offers		Average $ Offers		Percentiles[1]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Accounting/Auditing	104	1285	$1595	$1570	$2000	$1542	$1275	499	5795	$1551	$1565	$1750	$1541	$1416
Business Administration	118	721	1490	1452	1958	1454	1125	237	1792	1532	1464	2000	1500	1166
Communications	22	98	1369	1566	1958	1180	975	28	232	1416	1498	2000	1450	920
Community & Service Orgs. Work	7	61	1176	1144	*	*	*	9	182	1310	1175	*	*	*
EDP-Programming/Systems	142	1117	1965	1953	2233	2000	1460	306	3041	1965	1963	2220	2015	1458
Engineering	518	4624	2103	2112	2300	2150	1800	1732	15648	2106	2115	2300	2150	1794
Farm & Natural Resources Mgmt	1	57	1708	1347	*	*	*	1	106	1708	1326	*	*	*
Finance & Economics	25	618	1534	1616	2042	1500	1208	48	1189	1540	1563	2000	1521	1208
Health (Medical) Services	111	225	1568	1524	1750	1542	1375	115	494	1564	1530	1750	1542	1375
Manufacturing &/or Industrial Opns.	14	189	1669	1914	*	*	*	43	607	1924	1924	2320	2050	1250
Mathematics/Statistics	13	130	1895	1782	*	*	*	27	287	1740	1734	2083	1833	1375
Merchandising/Sales Promotion	66	533	1292	1312	1650	1250	1083	120	1251	1322	1318	1650	1250	1083
Personnel/Employee Relations	7	89	1223	1413	*	*	*	8	156	1190	1375	*	*	*
Research—Non-Scientific	85	175	1896	1692	2333	2000	1250	91	241	1877	1649	2333	2000	1250
Research—Scientific	33	153	1861	1751	2250	1958	1333	70	505	1798	1805	2250	1916	1250
Rotational Training—Non-Technical	79	250	1652	1427	2040	1810	1167	92	494	1628	1397	2040	1729	1167
Rotational Training—Technical	19	76	2038	1892	*	*	*	81	274	2062	1900	2267	2150	1600
Sales—Non-Technical Degree	36	510	1500	1481	1833	1493	1125	60	1133	1452	1464	1667	1486	1100
Sales—Technical/Scientific Degree	9	68	2003	1819	*	*	*	20	177	2036	1880	2250	2088	1750
Totals	1409	10979						3387	33604					

[1] Percentiles are computed on regional data

* Not computed for fewer than 20 offers

MAPA REGIONAL Interim Report No. 5 July 1983

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates

Inexperienced

(One Year Or Less Of Full Time, Non-Military Employment)

	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number of Offers		Average $ Offers		Percentiles[1]			Number Of Offers		Average $ Offers		Percentiles[1]		
Graduate Program	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
BUSINESS														
Accounting	+	145	+	$1847				9	390	$1730	$1891	*	*	*
MBA (Non-technical Undergraduate)	27	620	$2353	2271	$2750	$2425	$1833	47	1518	2165	2215	$2675	$2167	$1692
MBA (Technical Undergraduate)	7	334	2196	2581	*	*	*	12	527	2266	2524	*	*	*
MS Business (incl Mgmt, Mktg, Finance, etc.)	8	38	1929	2154	*	*	*	28	125	2218	2122	2666	2291	1521
Industrial Mgmt. (incl Industrial Admin.)	+	18	+	2142				+	63	+	2196			
Administration (incl Public, Hospital, etc.)	+	2	+	1761				+	52	+	1868			
HUMANITIES & SOCIAL SCIENCES														
Humanities	4	8	1458	1674	*	*	*	4	34	1458	1617	*	*	*
Social Sciences	8	25	1299	1314	*	*	*	11	90	1455	1606	*	*	*
ENGINEERING														
Chemical	4	20	2471	2404	*	*	*	20	100	2396	2404	2590	2428	2175
Civil (incl Construction, Sanitary, & Transportation Engrg.)	2	36	1834	2234	*	*	*	3	125	1839	2260	*	*	*
Electrical (incl Computer Engrg.)	6	320	2452	2486	*	*	*	24	836	2390	2461	2650	2374	2150
Industrial	1	21	2000	2295	*	*	*	3	72	2198	2291	*	*	*
Mechanical	8	133	2404	2445	*	*	*	30	408	2379	2400	2991	2400	2083
Nuclear (incl Engrg. Physics)	+	8	+	2419				7	38	2417	2386	*	*	*
SCIENCES														
Chemistry	+	5	+	1934				5	18	2455	2203	*	*	*
Computer Science	1	62	2492	2449	*	*	*	11	233	2284	2359	*	*	*
Geology & Related Geological Sciences	1	22	2455	2466	*	*	*	5	81	2373	2472	*	*	*
Mathematics	1	17	2000	1940	*	*	*	9	56	2125	2124	*	*	*
Metallurgy (incl Met. Engrg., Materials Engrg./ Science & Ceramics)	2	8	2369	2443	*	*	*	6	33	2430	2417	*	*	*
Totals	80	1842						234	4799					

[1] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

(Data Combined For Men and Women)

AVERAGE MONTHLY SALARY OFFERS

Master's Degree Candidates—Experienced[1]

Graduate Program	INTERIM PERIOD 5/7/83 THROUGH 6/10/83							CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83						
	Number Of Offers		Average $ Offers		Percentiles[2]			Number Of Offers		Average $ Offers		Percentiles[2]		
	Regional	National	Regional	National	90th	50th	10th	Regional	National	Regional	National	90th	50th	10th
Over 1 to 2 years														
MBA - Non-Tech Undergraduate	15	278	$2276	$2499	*	*	*	17	661	$2255	$2484	*	*	*
MBA - Tech Undergraduate	3	208	2267	2717	*	*	*	3	305	2267	2722	*	*	*
Over 2 to 4 years														
MBA - Non-Tech Undergraduate	21	393	2514	2617	$2750	$2600	$2250	24	756	2528	2632	$2775	$2550	$2250
MBA - Tech Undergraduate	†	241	†	2806				†	330	†	2780			
Over 4 years														
MBA - Non-Tech Undergraduate	13	227	2550	2740	*	*	*	14	442	2550	2672	*	*	*
MBA - Tech Undergraduate	1	69	2600	2755	*	*	*	1	122	2600	2800	*	*	*
Totals	53	1416						59	2616					

DOCTORAL DEGREE CANDIDATES

ENGINEERING														
Chemical	3	23	$3149	$3223	*	*	*	16	81	$3159	$3130	*	*	*
Civil (incl. Construction, Sanitary & Transportation Engrg.)	†	7	†	3033				1	13	2334	2936	*	*	*
Electrical (incl. Computer Engrg.)	2	38	3458	3283	*	*	*	6	123	3110	3200	*	*	*
Mechanical	†	15	†	3224				2	34	2971	3150	*	*	*
SCIENCES														
Chemistry	10	48	2806	2715	*	*	*	21	214	2726	2694	$3142	$2800	$2417
Mathematics (incl. Oprs. Research, Statistics, & Actuarial Science)	†	4	†	2766				1	19	2941	2585	*	*	*
Metallurgy (incl. Met. Engrg., Materials Engrg. / Science & Ceramics)	†	4	†	2969				4	20	3279	3072	*	*	*
Physics	1	15	2800	2875	*	*	*	6	68	2992	2903	*	*	*
Totals	16	154						57	572					

[1] Years of full-time, non-military employment.
[2] Percentiles are computed on regional data.
* Not computed for fewer than 20 offers.
† No offers reported.

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO. MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1496 1627 1350	48	1481	9	1217	2	1750	2			1250	1
BUSINESS - GENERAL	1528	3	1444 1833 1125	41	1296 1541 1083	44	1631	11	2160	1	1666	1
MARKETING/DISTRIBUTN			2000	2	1240 1375 1166	22	1483	3				
HUMANITIES	1500	5	1756 2076 1166	20	1204 1500 900	30	1750	1				
ECONOMICS	1656	3	1744 2165 1300	51	1403	10	1900	6				
OTHR SOCIAL SCIENCES	1972	3	1666 2083 1225	29	1176 1417 1000	25	1790	1				

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2232	5				
CHEMICAL			1987	6			2137	15			2167	1
CIVIL -CNSTR/SAN/TRP	1985	10	1936	11			2056	7	2110	2	1855	8
ELECTRICAL -COMPTR	2000	2	1775	2	2000	1	2161 2279 2000	104	2185	4	1919	3
GEOLOGICAL												
INDUSTRIAL							2170	4			2100	1
MECHANICAL			1900	1			2108 2225 2000	54	2216	6	1992	4
METALLURGICAL									2238	2		
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH					1750	1	2080	8	2000	2	2083	1

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER — JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5 — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 1 - PAGE 3

CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO, MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES		1403 3	1238 2	1800 1		
CHEMISTRY						
COMPUTER SCIENCE		1645 9	1771 4	2002 34 2133 1917	2100 2	1850 1
HEALTH (MED) PROFSNS				1667 1		
MATHEMATICS		1375 1	1063 3	1985 16		
OTHR PHYSCL/EARTH SC				2104 2		1250 1

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER — JULY INTERIM 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5 — PERIOD 5/7/83 THROUGH 6/10/83 — PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1742	3	1000	1	1833	1					2521	2
BUSINESS - GENERAL	1964	3	1804	6	1550	2	1562	2	1304	4		
MARKETING/DISTRIBUTN	1613	2	1558	1	2000	1	1617	3				
HUMANITIES	1500	1	2152	6	2150	1	1654	2	1900	1		
ECONOMICS	1584	1	1600	5	1593	4						
OTHR SOCIAL SCIENCES	1462	6	1833	3	1200	1			1208	1		

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5
BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2192	16	2033	3			2300	3	2175	1	2326	4
CIVIL -CNSTR/SAN/TRP	2124	7	1900	3	2000	2					2367	3
ELECTRICAL -COMPTR	2197	12	2179 2300 2040	95	2292	1	2300	1	2175	2	2450	1
GEOLOGICAL												
INDUSTRIAL			2000	1					2200	1		
MECHANICAL	1875	4	2104 2250 2000	36	2114	3	2167	1	2092	2	2468	4
METALLURGICAL			2248	2					2186	15		
MINING					1750	1					2000	1
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH			1984	3					2083	1		

AVERAGE MONTHLY SALARY OFFERS — JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER — INTERIM PERIOD 5/7/83 THROUGH 6/10/83 — PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1396	2			1708	1						
BIOLOGICAL SCIENCES	1778	3										
CHEMISTRY	1799	8										
COMPUTER SCIENCE	1953	3	2092	6					2000	1	2208	2
HEALTH (MED) PROFSNS	2333	1										
MATHEMATICS	2308	1	2102 2333 1834	26								
OTHR PHYSCL/EARTH SC			1972	3	1617	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING							1324	4				
BUSINESS - GENERAL	2007	9	1917	1	1688	2	1469	5	1500	1	1500	1
MARKETING/DISTRIBUTN	1300	1			1490	4	1333	1			1500	1
HUMANITIES	1871	5					1500	1			912	6
ECONOMICS	2056	9			1950	1	1333	1			1250	1
OTHR SOCIAL SCIENCES	1720	5			1505	3	1420	5	1383	1	1143	6

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 2

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL												
CHEMICAL	2292	2	2189	3	2228	4	1716	6				
CIVIL -CNSTR/SAN/TRP	2067	14			1997	8	1567	3	1623	2		
ELECTRICAL -COMPTR	2149	12			2148 2250 2015	20	1734	15	2063	2		
GEOLOGICAL												
INDUSTRIAL					2100	1						
MECHANICAL	2200	2			2120	10	1673	16	1360	1	2000	1
METALLURGICAL					2300	1	1792	1				
MINING												
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS												
ENGINEERING TECH	2020	1			2270	1	1380	1	1625	1		

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER INTERIM PERIOD 5/7/83 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES												
BIOLOGICAL SCIENCES											1396	2
CHEMISTRY	1758	2										
COMPUTER SCIENCE	1986	3			2133	3	1512	4				
HEALTH (MED) PROFSNS							1542	6			1573 1760 1383	102
MATHEMATICS					1903	3	1708	3			2083	1
OTHR PHYSCL/EARTH SC	2000	1					1438	7			1100	1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	2090	4	2434	12	2031	4						
MBA - TECHNICAL	1875	2	2196	2								

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2750	1									3000	1
MBA - TECHNICAL			2500	1							2500	1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 INTERIM PERIOD 5/7/83 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2467	3	2350	2								
MBA - TECHNICAL					2230	1						

AVERAGE MONTHLY SALARY OFFERS JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 1 - PAGE 1

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
ACCOUNTING	1517 1627 1417	376	1507 1833 1083	20	1251	5	1760	5			1250	1
BUSINESS - GENERAL	1467	5	1452 1833 1200	76	1306 1625 1000	78	1631	14	2160	1	1543	6
MARKETING/DISTRIBUTN			1497	6	1316 1625 1150	39	1623	5			1563	8
HUMANITIES	1500	5	1756 2076 1166	20	1196 1500 888	40	1750	1				
ECONOMICS	1561	11	1698 2165 1250	59	1301 1625 1060	21	1854	7			1575	2
OTHR SOCIAL SCIENCES	1972	3	1654 2000 1250	31	1167 1350 1000	34	1790	1				

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 1 - PAGE 2

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
AERONAUTICAL							2160	16				
CHEMICAL			1987	6	1817	3	2160 2310 2000	29	2150	1	1977	3
CIVIL -CNSTR/SAN/TRP	1985	10	1936	11			2021	11	2110	2	1875 2083 1666	20
ELECTRICAL -COMPTR	2000	2	1743	5	2023	6	2153 2279 2019	422	2071	15	2074	9
GEOLOGICAL												
INDUSTRIAL	1829	4	1813	2	1584	2	2070 2275 1850	62	2163	8	2069	11
MECHANICAL			1900	1	2033	3	2109 2231 2025	157	2226 2375 2005	23	1915	7
METALLURGICAL							2145	8	2218	6		
MINING												
NUCLEAR -ENGRG PHYS							2167	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH					1750	1	2051 2217 2000	25	2000	3	2140	4

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CURRICULUM	ACCTG-PUBLIC	BANK-FINANCE	MERCHANDSNG	AERO-ELECTRNC	AUTO.MECH-EQPT	BLDG MATERIAL
AGRICULTURL SCIENCES						
BIOLOGICAL SCIENCES		1403 3	1238 2	1800 1		
CHEMISTRY						
COMPUTER SCIENCE		1364 16	1784 10	2031 96 2208 1916	2058 7	1850 1
HEALTH (MED) PROFSNS				1667 1		
MATHEMATICS	1583 1	1310 5	1063 3	2007 27 2291 1600		
OTHR PHYSCL/EARTH SC			1250 1	2104 2		1250 1

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 1

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
ACCOUNTING	1674	9	1620	14	1583	3	1666	1	1666	2	2006	10
BUSINESS - GENERAL	1876	9	1733	19	1642	13	1396	4	1293	5	1803	3
MARKETING/DISTRIBUTN	1657	6	1558	1	1792	3	1617	3	1600	1		
HUMANITIES	1500	1	2079	10	2150	1	1654	2	1900	1		
ECONOMICS	1342	2	1629	7	1641	5	1583	1				
OTHR SOCIAL SCIENCES	1462	6	1762	4	1200	1			1469	2		

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 2

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AERONAUTICAL												
CHEMICAL	2253 2350 2125	66	2235	9	2284	19	2244	11	2175	1	2382 2500 2250	21
CIVIL -CNSTR/SAN/TRP	2129	8	2006	5	2097	3			2009	3	2350	5
ELECTRICAL -COMPTR	2188 2300 2083	24	2167 2250 2083	232	2142	6	2300	1	2196	8	2235	4
GEOLOGICAL												
INDUSTRIAL	2123	13	2116	7	2250	3	2200	1	2122	3		
MECHANICAL	2132	17	2115 2233 2000	86	2192	11	2164	5	2159	13	2408	13
METALLURGICAL	2314	3	2187	11					2162 2225 2090	36	2560	4
MINING	2200	1			1750	1			2075	1	2100	3
NUCLEAR -ENGRG PHYS												
PETROLEUM -NATL GAS									2180	1	2377	9
ENGINEERING TECH	2183	1	2026	6					1710	5		

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 2 - PAGE 3

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
AGRICULTURL SCIENCES	1507	3			1708	1						
BIOLOGICAL SCIENCES	1778	3										
CHEMISTRY	1855	12			1750	1	1875	1	1875	1		
COMPUTER SCIENCE	1933	6	2065	15			1750	1	1919	3	2090	3
HEALTH (MED) PROFSNS	2333	1										
MATHEMATICS	2308	1	2088 2233 1834	50					2100	1		
OTHR PHYSCL/EARTH SC			1972	3	1483	3					1300	1

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BY CURRICULUM & EMPLOYER — CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 — PART 3 - PAGE 1

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
ACCOUNTING	2083	1			1622	3	1274	5				
BUSINESS - GENERAL	1859 2000 1583	21	1699	3	1793	8	1469	5	1333	3	1467	3
MARKETING/DISTRIBUTN	1300	1			1636	6	1333	1			1500	1
HUMANITIES	1816	6					1500	1			912	6
ECONOMICS	1959	10			1950	1	1333	1			1250	1
OTHR SOCIAL SCIENCES	1720	5			1660	4	1420	5	1383	1	1116	7

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CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AERONAUTICAL												
CHEMICAL	2292	2	2204	4	2228	8	1669	11				
CIVIL -CNSTR/SAN/TRP	2045	15			1994	13	1573	7	1677	12		
ELECTRICAL -COMPTR	2169 2333 1958	25			2150 2290 2015	62	1683 1942 1448	67	2063	2	2700	1
GEOLOGICAL												
INDUSTRIAL					2101	8	1699	5	2250	1		
MECHANICAL	2200	2	2250	3	2123 2238 2029	45	1707 1833 1443	69	1360	1	2000	1
METALLURGICAL	2166	1	2230	2	2288	6	1793	3				
MINING												
NUCLEAR -ENGRG PHYS					2141	5	1633	1				
PETROLEUM -NATL GAS												
ENGINEERING TECH	2155	2	2175	1	2131	3	1380	1	1625	1		

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BY CURRICULUM & EMPLOYER CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83 PART 3 - PAGE 3

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
AGRICULTURL SCIENCES							1114	1				
BIOLOGICAL SCIENCES											1264	3
CHEMISTRY	1672	3									1000	1
COMPUTER SCIENCE	2050	7	1865	2	2007	8	1415 1688 1114	28			1875	1
HEALTH (MED) PROFSNS							1511	8			1571 1760 1383	104
MATHEMATICS					2038	8	1563	6			2083	1
OTHR PHYSCL/EARTH SC	2000	1					1366	10			1100	1

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES JULY 1983 MAPA REGIONAL INTERIM REPORT NUMBER 5

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 1 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	ACCTG-PUBLIC		BANK-FINANCE		MERCHANDSNG		AERO-ELECTRNC		AUTO, MECH-EQPT		BLDG MATERIAL	
MBA - NON-TECHNICAL	1826	15	2383	15	1992	5						
MBA - TECHNICAL	1875	2	2196	2			2318	2				

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 2 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	CHEMCLS-DRUG		ELECTRL MAC		FOOD-BEVERAGE		GLASS-PAPER		METALS/PRODS		PETRO/ALLIED	
MBA - NON-TECHNICAL	2246	4	1792	1	2775	1					3000	1
MBA - TECHNICAL	2394	3	2500	1							2500	1

BY TECHNICAL/NON-TECHNICAL CURRICULUM & EMPLOYER PART 3 CUMULATIVE PERIOD 9/1/82 THROUGH 6/10/83

CURRICULUM	RESRCH/CONSLT		TIRE-RUBBER		UTLTIES-PUBLC		GOVT-FEDERAL		GOVT-LCL/STATE		NON-PROFIT ORG	
MBA - NON-TECHNICAL	2467	3	2350	2								
MBA - TECHNICAL					2230	1						